



NEWS RELEASE

Tracking New Surveillance Markets

Bedford company developing two new audio surveillance products using next generation technology



January 13, 2021 · Bedford, Nova Scotia · Atlantic Canada Opportunities Agency (ACOA)

To remain competitive, Canadian businesses must adapt to global trends. To this end, [Nautics Group](#), a Bedford-based developer of surveillance technology, is working to get two next generation audio devices on the market. The enhanced technology will support law enforcement, military and intelligence communities with their work to improve safety and security.

Firm expands to keep ahead of demand for new systems

The Honourable Geoff Regan, Member of Parliament for Halifax West, on behalf of the Honourable Mélanie Joly, Minister of Economic Development and Official Languages, today announced a repayable contribution of \$300,000 to enable Nautics Group to develop and launch the new products.

The funding allowed the company to create five new, skilled positions. It will also help Nautics Group move swiftly to meet evolving industry needs and growing demand for high quality surveillance technology that is cost-effective.

The Government of Canada is committed to supporting small businesses like Nautics Group Inc. so they can adapt quickly to meet the demands of an ever-changing global marketplace. Projects like this one help drive innovation, create jobs, strengthen the economy and position the region for a strong recovery.



Quotes

"We are proud to support the development of Canadian cutting-edge technology that keeps people safe at home and abroad. Now more than ever, it's important to invest in projects to protect jobs, keep businesses afloat and support our economy."

- *The Honourable Mélanie Joly, Minister of Economic Development and Official Languages and Minister responsible for ACOA*

"When industry leaders like Nautics grow, enter new markets and create skilled jobs, they generate benefits for the local economy. I am confident that their decision to relocate to Bedford will continue to pay dividends for them for years to come."

- *The Honourable Geoff Regan, Member of Parliament for Halifax West*

"We are pleased to receive support from ACOA that helps us achieve our goal of being the top provider in covert technical surveillance equipment to our core law enforcement market with new, reliable and proven technologies. The past year has been challenging, but we are continuing to move aggressively ahead with our product road map and, as such, have added several new employees over the last year. Nova Scotia provides a wealth of world class talent and we are pleased to have them onboard with Nautics Group."

- *Michael Peach, President, Nautics Technical Surveillance Corporation*

Quick facts

- Nautics Group designs, manufactures, and supports state-of-the-art technical surveillance equipment. It is known for its products' high quality audio in noisy, harsh environments.
- The funding announced today helped the company grow from 12 to 17 employees during the COVID-19 pandemic.
- Nautics Group moved its headquarters from Australia to Bedford in 2018 because of its proximity to target markets and a highly skilled, educated workforce.
- More than half of Nautics Group's sales are outside of Canada.
- The company is working to expand its United States market share while supporting and continuing to grow its Canadian customer base.
- Funding for this project is provided through the [Atlantic Canada Opportunities Agency's \(ACOA\) Regional Economic Growth through Innovation \(REGI\)](#) program.

Related products

- [Nautics Group Makes no Secret of Reasons for Nova Scotia Relocation](#)

Associated links

- [Introduction to Nautics Group](#)



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